

**SCHEDULE 402  
PROMOTIONAL CONCESSIONS  
RESIDENTIAL PRODUCTS AND SERVICES**

**PURPOSE**

This schedule describes the Company's promotional concession program for enhancing the purchase of products and services.

**APPLICABLE**

To Residential Customers, qualified engineers, equipment vendors, installers, builders, contractors, and to commercial Customers for residential-type appliances, products, and services.

**DESCRIPTION OF CONCESSION**

From time to time, the Company will provide incentives to promote the purchase and installation of selected electrical appliances, products, and services. Incentives may include, but are not limited to, contests, discounts, rebates, gift certificates, free merchandise, etc.

In compliance with OAR 860-026-0025, the Company will submit a description of each concession to the Commission. In addition, the Company will furnish a copy of the description to any other energy utility providing service in any portion of the Company's service territory.

**EXPIRATION / REVIEW DATE**

This program will be offered as necessary to encourage installation of energy-efficient appliances and products, and support the introduction of new products and services.

**ACCOUNTING TREATMENT**

Project costs associated with selling and promoting Company products and services will be assigned to FERC Account 416.0 (Costs and Expenses of Merchandising). Other costs will be assigned to FERC Account 426.5 (Other Income Deductions).

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